

# NEW YORK CITY REIT

Second Quarter Investor Presentation



123 William Street - New York, NY

# Second Quarter 2021 Highlights



**NYC is a high-quality Manhattan focused portfolio with a top 10 tenant base that is 73% Investment Grade<sup>(1)</sup> rated and a 14,000 SF forward Leasing Pipeline<sup>(1)</sup>, which is expected to increase annualized straight-line Rent by \$1.3 million<sup>(2)</sup>**

High-Quality Manhattan Focused Portfolio	Robust Leasing Activity <sup>(4)</sup>	Increasing Financial Performance <sup>(5)</sup>	Attractive Investment Opportunity
<ul style="list-style-type: none"> <li>✓ Eight high-quality office and retail condominium properties that are primarily located in Manhattan</li> <li>✓ Portfolio Occupancy<sup>(1)</sup> of 85% with a weighted average Remaining Lease Term<sup>(1)</sup> of 6.7 years</li> <li>✓ Top 10 tenants<sup>(3)</sup> are 73% Investment Grade rated and have a Remaining Lease Term of 9.2 years</li> <li>✓ Launched Innovate NYC, a co-working company, at 1140 Avenue of the Americas in the third quarter, diversifying NYC's strategy into a growing segment of the New York City real estate market</li> </ul>	<ul style="list-style-type: none"> <li>✓ Quarter over quarter, Occupancy at 123 William Street increased from 87% to 91% as four new leases totaling 20,500 and 10.9 years of weighted average Remaining Lease Term commenced</li> <li>✓ NYC is working on several key lease renewals, including one with USA General Services Administration, a top ten tenant with one year of Remaining Lease Term</li> <li>✓ 14,000 SF forward Leasing Pipeline that includes two leases signed after quarter end and one LOI. The forward Leasing Pipeline is expected to increase Occupancy by nearly 1.2% and annualized straight-line rent by \$1.3 million<sup>(2)</sup></li> </ul>	<ul style="list-style-type: none"> <li>✓ Collected 89%<sup>(6)</sup> of original second quarter Cash Rent across the portfolio and 90% from our top 10 tenants<sup>(3)</sup></li> <li>✓ Quarter over quarter, Cash NOI<sup>(1)</sup> improved to \$6.0 million from \$5.6 million</li> <li>✓ No debt maturities within the next three years and a weighted average debt maturity of 5.6 years</li> <li>✓ Moderate Net Leverage<sup>(1)</sup> of 38% supporting future growth potential<sup>(7)</sup></li> <li>✓ NYC's Net Leverage compares well against its peers who boast Net Leverage between 40% and 59%<sup>(7)</sup></li> </ul>	<ul style="list-style-type: none"> <li>✓ Management believes there is significant upside for NYC as New York City continues to rebound and management leases available space to creditworthy tenants                             <ul style="list-style-type: none"> <li>✓ In Q2'21, demand for office space in New York City increased by 43% while actual leasing activity increased by 20%<sup>(8)</sup></li> </ul> </li> <li>✓ Management continues to expect a significant uptick in office use and leasing trends in Q4'21 and 2022 as mass vaccination efforts support a return to pre-pandemic activity levels</li> <li>✓ After listing on the NYSE in August 2020, NYC became the leading "pure-play" publicly traded REIT focused on Manhattan real estate</li> </ul>

1) See appendix for a full description of capitalized terms and Non-GAAP reconciliations.

2) There can be no assurance that LOIs will lead to definitive leases that will commence on their current terms, or at all. Leasing pipeline should not be considered an indication of future performance.

3) Refer to slide 9 – Top 10 Tenant Investment Grade Profile.

4) Refer to slide 10 – Q2'21 Leasing Activity for additional information.

5) Refer to slide 15 – Capital Structure and Q2'21 Results for further information regarding our capital structure and liquidity.

6) Refer to slide 14 – Q2'21 Cash Rent Collection for additional information. Total rent collected during the period includes both original Cash Rent due and payments made by tenants pursuant to rent deferral agreements.

7) Refer to slide 6 – Conservative Capital Structure for additional information.

8) Source: CBRE Manhattan Office July 2021 and VTS Office Demand Index July reports.

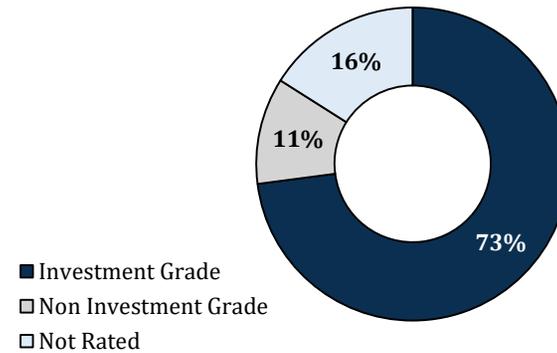
# Manhattan Focused Portfolio

**\$862 million portfolio of real estate investments featuring a diverse tenant mix across eight mixed-use office and retail condominium buildings that are primarily located in Manhattan**

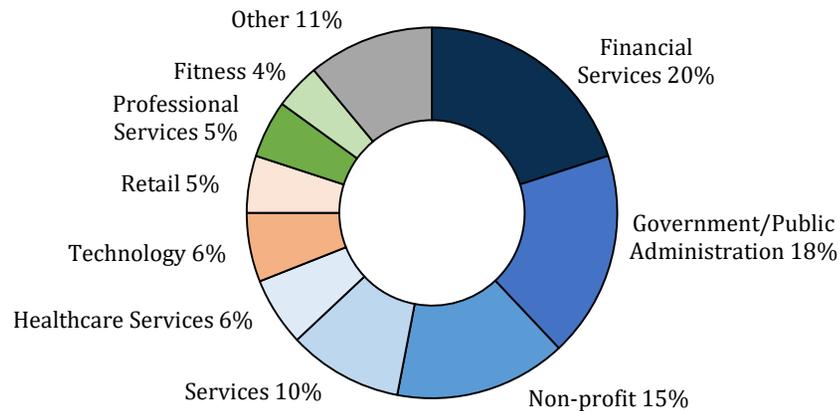
## Portfolio Metrics

Metric (\$ and SF in mm)	Q2'21
Real Estate Investments, at Cost	\$861.9
Number of Properties	8
Total Square Feet	1.2
Annualized Straight-line Rent	\$56.2
Occupancy	84.5%
Weighted Average Lease Term Remaining	6.7 Years

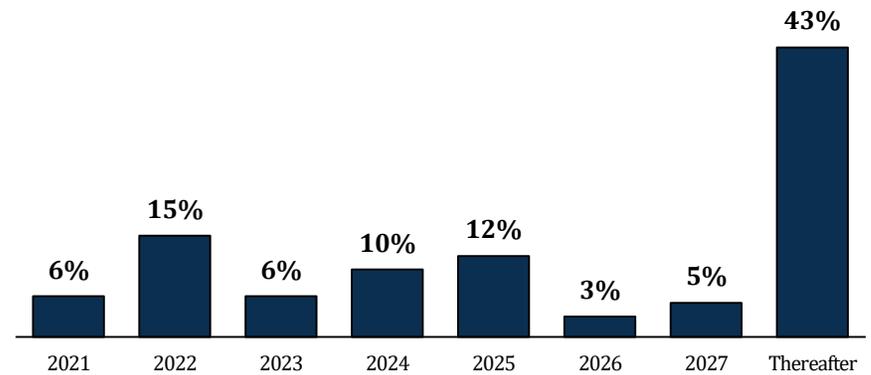
## Top 10 Tenants Credit Ratings<sup>(1)</sup>



## Tenant Industry Diversity<sup>(2)</sup>



## Limited Lease Expiration Schedule<sup>(2)</sup>



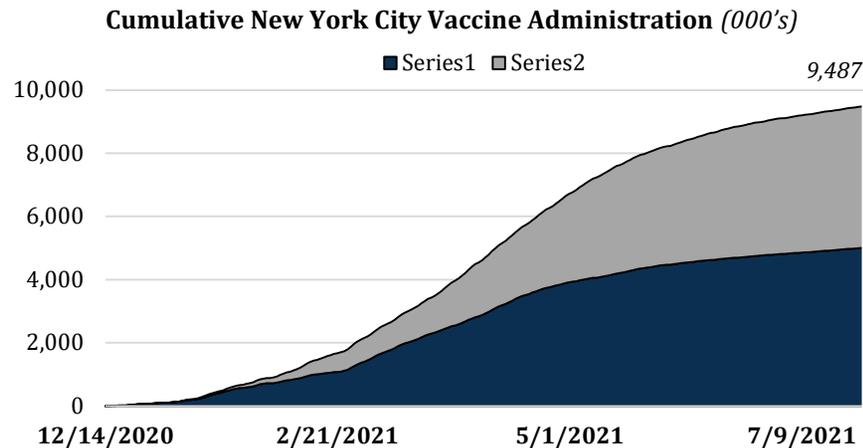
1) Ratings information is as of June 30, 2021. Weighted based on annualized straight-line rent as of June 30, 2021. NYC's top 10 tenants are 53% actual Investment Grade rated and 20% implied Investment Grade. Refer to slide 9 – Top 10 Tenants and Definitions in the appendix for additional information.

2) Based on square feet as of June 30, 2021.

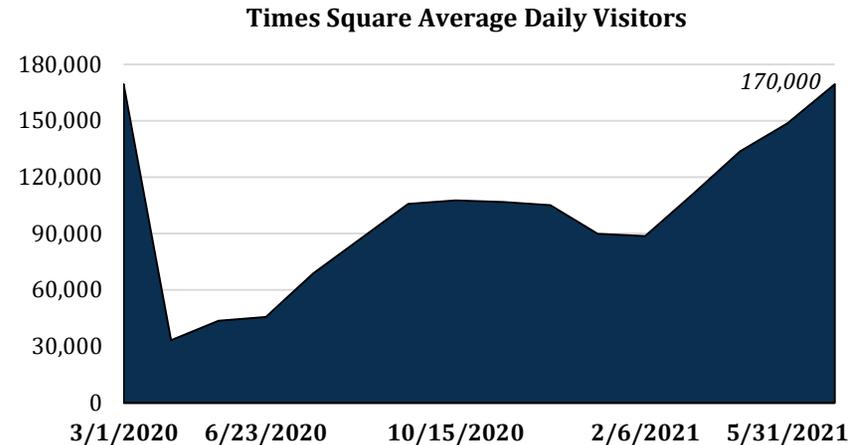
# Aggressive New York City Comeback

**Office use and business and pedestrian activity continue to increase across the city as New York City continues to aggressively encourage mass vaccinations to support a return to pre-pandemic lifestyles**

**Visualizing New York City's Aggressive Vaccination Campaign**



**Times Square Pedestrian Traffic Is At The Pre-Pandemic Level**



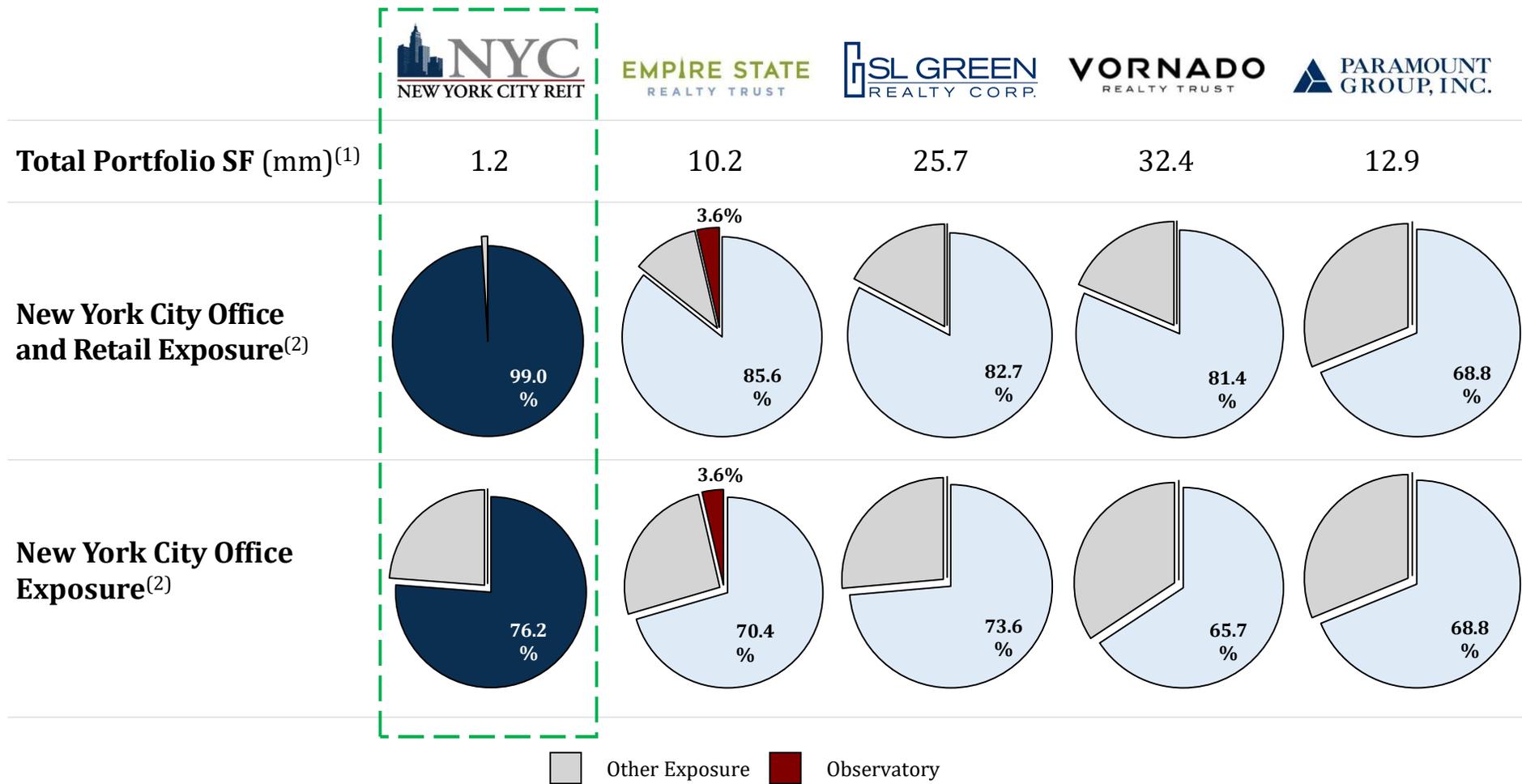
- ✓ **New York State and New York City have led the fight against COVID-19 by encouraging mass vaccination, expediting the path towards a full reopening and pre-pandemic office use and business and pedestrian activity across the city**
  - As of July 1, 2021, all economic restrictions have been lifted across New York City and State for vaccinated persons
  - Quarter over quarter, leasing activity increased by 20% as businesses across the city begin to set office return dates and sunset COVID-19 inspired work from home policies
- ✓ **New York City has administered nearly 9.5 million complete COVID-19 vaccine series, a continued effort to expedite the timeline to pre-pandemic business activity and office use**
  - 60% of all New York City adults have received at least one vaccination dose
  - Manhattan outperforms all City Borough's with 66% of its population fully vaccinated

Source: Citywide Immunization Registry and Times Square District Management Association as of July 28, 2021 and CBRE Manhattan Office July 2021 report.

# Leading New York City Market Position



**NYC's portfolio of eight mixed-use offices and retail condominiums is the leading "pure-play" publicly traded REIT focused on New York City real estate**



Source: Company and peer metrics as of June 30, 2021.

1) Reflects total portfolio and not pro rata square feet.

2) All metrics reflect at share ownership. NYC based on annualized straight-line rent. ESRT based on LTM revenue from Observatory and annualized rent for all other assets. SLG based on annualized contractual rent. PGRE based on annualized rent at share. VNO based on annualized NOI at share.

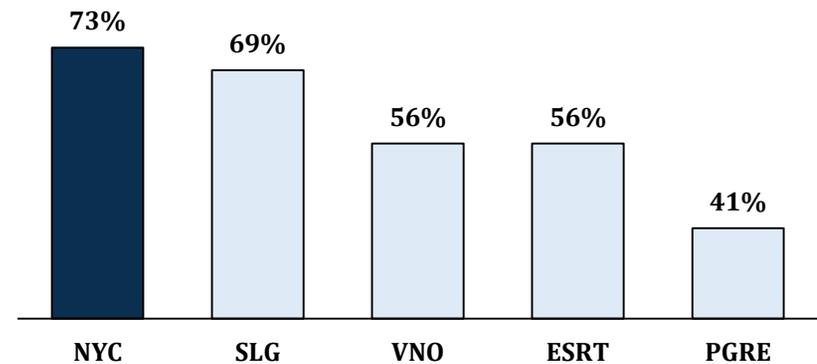
# Well-Positioned Portfolio Compared to Peers

**73% Investment Grade rated top 10 tenant base that is complemented by a balance of tenants with attractive industry exposures and long-term leases**

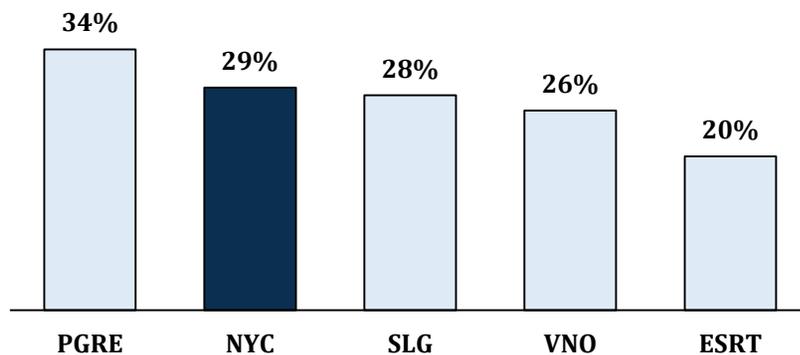
## Highlights

- ✓ NYC's top ten tenants are 73% actual or implied Investment Grade rated and feature leases to large corporate tenants and government agencies
- ✓ 29% of leases expire after 2030, limiting the impact of near-term lease expirations
- ✓ Strong underlying tenant base with 41% of NYC's tenants operating in industries with the lowest unemployment rates

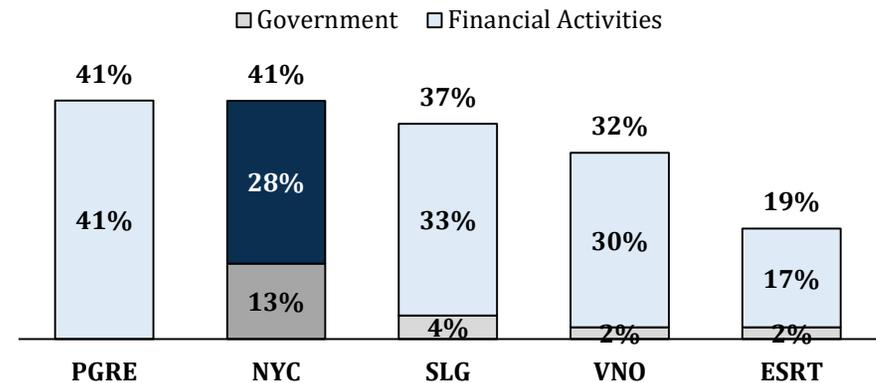
## Share of Top 10 Tenants Investment Grade<sup>(1)</sup>



## Lease Expirations After 2030<sup>(2)</sup>



## Tenants Operating in Industries with Stable Employment<sup>(3)</sup>



Sources: Company filings; U.S. Bureau of Labor Statistics as of July 2, 2021. Note: Company and peer metrics as of June 30, 2021 unless otherwise indicated.

1) Based on annualized straight-line rent as of June 30, 2021. NYC's top 10 tenants are 53% actual Investment Grade rated and 20% implied Investment Grade rated tenants. Peer tenant percentages are only comprised of actual Investment Grade ratings.

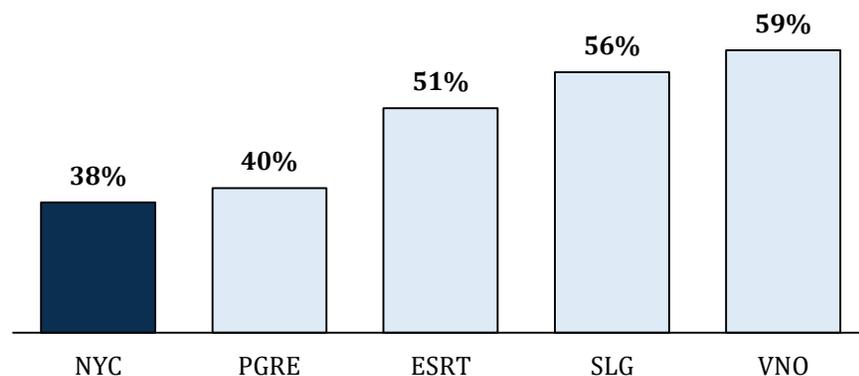
2) For Company and Peers, based on annualized straight-line rent as of June 30, 2021.

3) In June 2021, the U.S. Bureau of Labor Statistics reported that Government and Financial Activities had the two lowest unemployment rates of 3.5% and 3.4% respectively, compared to total unemployment of 6.1%. Unemployment rates based on unemployed persons by industry, not seasonally adjusted. Industry concentration for NYC based on SLR. ESRT, PGRE and VNO based on annualized rent. SLG based on contractual cash rent. VNO reflects New York City assets only as of December 31, 2020.

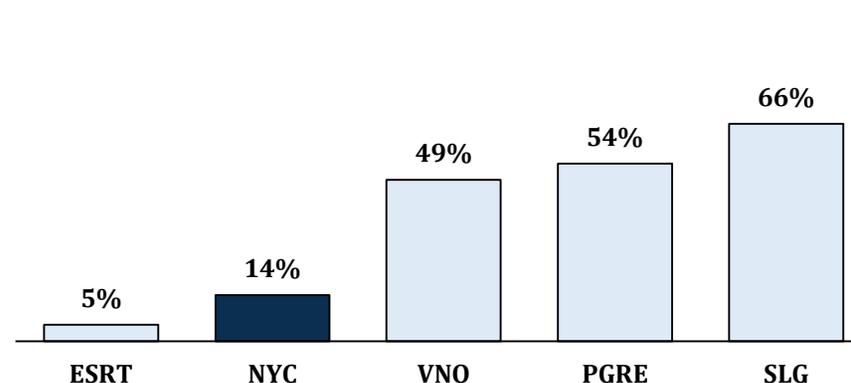
# Conservative Capital Structure

## NYC's capital structure allows for future growth potential<sup>(1)</sup>

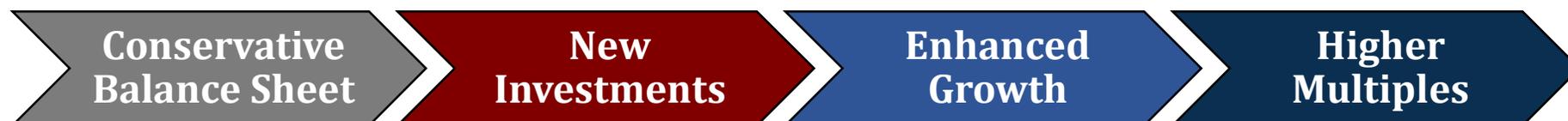
Net Leverage<sup>(2)</sup>



Debt Maturities Through 2024



- **Well-Positioned for Future Growth:** The Company's listing in August 2020 positioned the Company to access capital markets and continues to position the Company to take advantage of attractive acquisition opportunities
  - Amongst NYC's peer group, NYC features conservative Net Leverage and limited near-term debt maturities
- **Higher Growth Leads to Higher Multiples:** Public markets generally reward higher growth companies with higher multiples



Source: Company filings. Note: Company and peer metrics as of June 30, 2021.

1) Refer to slide 15 – Capital Structure and Q2'21 Results for further information regarding our capital structure and liquidity. Breaches of certain loan covenants has reduced the cash available to us. In the case of the loan secured by our 9 Times Square property, if the same covenants are breached in the third quarter of 2021, which we anticipate will occur, we will be required to either reach a satisfactory modification agreement with our lenders or make a significant repayment of principal under the loan agreement in order to avoid a default. There is no assurance we will be able to do either. Even if we are able to make a substantial repayment of principal (the amount of which cannot be estimated presently), our capital resources would be significantly impacted. See "Forward Looking Statements" on slide 27 for further information.

2) For the Company, represents total mortgage notes payable, gross of \$405.0 million minus cash and cash equivalents of \$23.9 million divided by total assets of \$841.3 million plus accumulated depreciation and amortization of \$153.8 million as of June 30, 2021. For peers, represents total debt, plus preferred equity, minus cash and cash equivalents divided by total assets plus accumulated depreciation and amortization, at cost, as of June 30, 2021.

# Real Estate Portfolio Highlights

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# Detailed Property Summary

**\$862 million portfolio that is diversified across eight mixed-use office and retail condominium buildings that are primarily located in Manhattan**

Portfolio	Real Estate Assets, at cost (\$ mm)	Occupancy	Remaining Lease Term (in years)	% of Annualized Straight-Line Rent	% of Portfolio Square Feet
123 William Street	\$287.0	91%	5.3	39%	47%
9 Times Square	\$186.8	58%	7.5	13%	14%
1140 Avenue of the Americas	\$178.7	81%	6.5	28%	21%
196 Orchard Street	\$89.3	100%	13.6	12%	5%
400 E. 67th Street	\$77.1	100%	3.4	6%	5%
200 Riverside Blvd. - ICON	\$20.2	100%	16.3	0%	5%
8713 Fifth Avenue	\$16.3	100%	4.0	2%	2%
421 W. 54th Street - Hit Factory	\$6.5	0%	0.0	0%	1%
<b>Total Portfolio</b>	<b>\$861.9</b>	<b>85%</b>	<b>6.7</b>	<b>100%</b>	<b>100%</b>



*Note: Map shows seven properties located in Manhattan. Medical office building in Brooklyn not pictured.*

Note: Data as of June 30, 2021.

# Top 10 Tenant Investment Grade Profile

**NYC's top 10 tenants<sup>(1)</sup> feature a balance of large Investment Grade corporate tenants such as City National Bank, CVS and Marshalls and government agencies**

Tenant	Space Type	Tenant Industry	Credit Rating <sup>(2)</sup>	Q2'21 Original Cash Rent Collection	Remaining Lease Term (in years)	% of Portfolio SLR	% of Portfolio SF
City National Bank	Office / Retail	Financial Services	A2	100%	12.0	7.8%	3.6%
Planned Parenthood Federation of America, Inc.	Office	Non-Profit	Baa2*	100%	10.1	5.9%	6.6%
Equinox	Retail	Fitness	Caa3	Approved Agreement <sup>(3)</sup>	17.4	5.0%	3.1%
Cornell University	Office	Healthcare Services	Aa1	100%	3.0	4.4%	3.0%
Dept. of Youth & Community Development	Office	Government	Aa2	100%	6.2	4.0%	4.1%
CVS	Retail	Retail	Baa2	100%	13.2	3.8%	1.0%
Waterfall Asset Management LLC	Office	Financial Services	Not Rated	100%	1.2	3.6%	2.6%
I Love NY Gifts	Retail	Retail	Not Rated	Approved Agreement <sup>(4)</sup>	14.9	3.5%	0.8%
USA General Services Administration	Office	Government	Aaa	100%	1.0	3.5%	4.9%
Marshalls	Retail	Retail	A2*	100%	7.3	2.9%	2.1%
*Implied Rating			<b>73% IG Rated</b>	<b>90%</b>	<b>9.2</b>	<b>44.5%</b>	<b>31.8%</b>



Credit Rating: A2



Credit Rating: Aaa



Credit Rating: Baa2\*



Credit Rating: Aa1



Department of Youth & Community Development

Credit Rating: Aa2

Note: Cash Rent collection data as of July 31, 2021. Total rent collected during the period includes both original Cash Rent due and payments made by tenants pursuant to rent deferral agreements or otherwise. Eliminating the impact of deferred rent paid, we collected the same percentage of original Cash Rent due. Portfolio data as of June 30, 2021 unless otherwise noted.

- 1) Weighted based on annualized straight-line rent as of June 30, 2021.
- 2) Ratings information as of June 30, 2021. Weighted based on annualized straight-line rent. NYC's top 10 tenants are 53% actual Investment Grade ("IG") rated and 20% implied Investment Grade.
- 3) Provides a rent credit of \$0.7 million (including \$0.6 million for second quarter 2020, and \$0.1 million for third quarter 2020) and \$1.3 million (including \$0.1 million for third quarter 2020, \$0.5 million for fourth quarter 2020, \$0.4 million in the first quarter 2021 and \$0.3 million in the second quarter 2021) deferral in exchange for a 60-month lease extension, adding \$16.7 million of new gross annual rent over the extension term.
- 4) Provides a rent credit of \$0.8 million (including \$0.4 million for fourth quarter 2020, \$0.2 million for first quarter 2021 and \$0.2 million for second quarter 2021) and \$0.6 million (including \$0.1 million for third quarter 2020, \$0.1 million for fourth quarter 2020 and \$0.4 million for first quarter 2021) deferral in exchange for a 24-month lease extension, adding \$4.7 million of new gross annual rent over the extension term.

# Q2'21 Leasing Activity

**Executed four new leases in the second quarter that totaled 20,500 SF and \$0.9 million of annualized straight-line rent and constructed a 14,000 SF forward Leasing Pipeline that is expected to increase Occupancy to 86%<sup>(1)</sup>**

## Leasing Commentary

- ✓ **As measured by the VTS Office Demand Index, demand for New York City office space returned to the pre-pandemic 2018-2019 average following a 53% increase in demand in Q2'21 as compared to Q1'21<sup>(1)</sup>**
  - Leasing activity for New York City office space totaled 3.5 million SF in Q2'21, a 20% quarter-over-quarter increase
- ✓ **Quarter over quarter, portfolio Occupancy increased to 85% from 83% as 20,500 SF commenced at 123 William Street and increased the buildings Occupancy from 87% to 91%**
  - Quarter over quarter, annualized straight-line rent at 123 William Street increased by \$0.9 million
  - NYC is working on several key lease renewals, including one in advanced discussions with an Aa2 credit rated tenant at 123 William Street that would increase annualized straight-line rent from the tenant by approximately \$300,000<sup>(3)</sup>
- ✓ **Forward Leasing Pipeline of 14,000 SF that includes two leases executed after quarter end and one LOI for 5,500 SF. The Leasing Pipeline is expected to increase Occupancy to 85.7% from 84.5% and annualized straight-line rent by \$1.3 million, if the LOI leads to a definitive agreement which is not assured<sup>(2)</sup>**
- ✓ **Through Q2'21, NYC has replaced nearly half of the former space occupied by Knotel with creditworthy, rent-paying tenants**

### 5-Year Lease Extension with an Aa2 Credit Tenant<sup>(3)</sup>

	Prior Lease	New Lease
<b>Moody's Credit Rating</b>	Aa2	Aa2
<b>Square Feet</b>	45,313	45,313
<b>Lease Expiration year</b>	2022	2027
<b>Remaining Lease Term</b>	1.1 Years	5.0 Years

### Replaced Nearly Half of Knotel's Former Space Within the Quarter

	Knotel	New Leases <sup>(4)</sup>
<b>Square Feet</b>	71,200	32,200
<b>Square Feet Replacement %</b>	N/A	45%
<b>Tenant Quality</b>	Bankrupt	Rent Paying
<b>Tenant Industry</b>	Co-Working	Diversified

1) VTS Office Demand Index (VODI) July 2021 report released on June 23, 2021

2) Assumes no expirations or terminations and the non-binding LOI leads to a definitive lease. There can be no assurance that the LOI will lead to a definitive lease that will commence on the contemplated terms, or at all. Leasing pipeline should not be considered an indication of future performance.

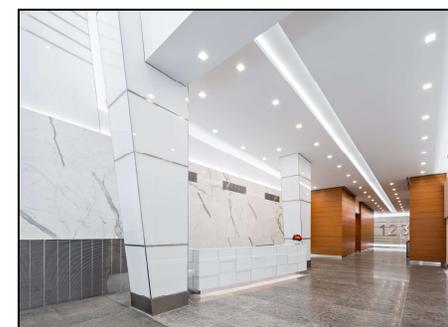
3) A final amendment is subject to negotiation and execution of a definitive agreement as well as any internal approvals that may be needed by the tenant for which there can be no assurance.

4) Includes one lease signed after quarter end totaling 8,800 SF.

# Case Study: Knotel Proactive Management

**Proactive management leads to nearly half of Knotel’s former space backfilled through Q2’21 with a Fortune 50 technology, a global human resource Company and a leading media company**

- ✓ **In January 2021, Knotel filed for bankruptcy and subsequently terminated all space leased from NYC<sup>(1)</sup>**
  - NYC’s proactive approach identified Knotel’s operational issues early in the COVID-19 pandemic and well positioned our legal and asset management teams to immediately address Knotel’s bankruptcy
- ✓ **Shortly after Knotel filed for bankruptcy, NYC executed a five-year lease with a leading Fortune 50 technology company and a two-year lease with a global human resource company at 123 William Street, replacing 65% of Knotel’s former space at the building. After quarter end, NYC also executed a lease to a leading media company for 8,800 SF at 9 Times Square, absorbing an additional 12% of Knotel’s former space**
  - Since termination, NYC has replaced 45% of the former occupied space and 42% of the annualized straight-line rent derived from Knotel with creditworthy, rent-paying tenants
  - The new leases greatly enhance NYC’s portfolio by replacing a bankrupt tenant with an investment grade, Fortune 50 technology company, a global HR company and a leading media company
- ✓ **NYC’s early identification and proactive response to Knotel’s operational challenges caused by the COVID-19 pandemic well positioned NYC to partially backfill former Knotel space with creditworthy tenants and aggressively market the “turn-key” space**



## Summary of Completed Lease Terms

(\$ and SF in 000's)	123 William Street	9 Times Square	Combined Replacement Leases
Annualized SLR	\$1,236.4	\$412.7	\$1,649.1
Square Feet	23.4	8.8	32.2
Knotel SF Replacement (%)	65%	24%	45%
Wtg. Avg. Lease Term	4 Years	10 Years	6 Years

1) As of December 31, 2020, Knotel occupied 71,207 square feet and totaled \$3.9 million of annualized straight-line rent.

# Case Study: Tech Bets on New York City's Future

**NYC management is highly confident in the long-term market trends as the world's largest technology companies continue to bet on New York City becoming a global tech hub**

## Tech Bets Big on New York City

- **In 2021, NYC executed a five-year lease with a leading Fortune 50 technology company that took occupancy of more than 15,000 SF of former Knotel space and replaced \$775,000 of annualized straight-line at 123 William Street**
  - The new lease increases NYC's exposure to the technology sector, which continues to aggressively lease office space in midtown Manhattan to access New York City's vast talent potential
- **In 2020, Manhattan ranked second amongst all U.S. cities for new leasing activity by tech firms as some of the world's largest technology companies signed large block lease transactions, including:**
  - Facebook's 730,000 SF lease at the Farley building signed in Q3'20
  - Apple's 220,000 SF, six-year, sublease from Macy's in Q1'20 and subsequent 116,000 SF lease signed in Q4'20
  - TikTok's 10-year, 232,000 SF, lease in midtown Manhattan signed in Q2'20
  - Amazon's announced plan to create 2,000 new jobs and lease 1 million SF of warehouse space in various boroughs
  - Office space leasing volume from tech companies in 2020 totaled 1.8 million SF with over 85% of activity representing new leases



**Sundar Pichai, CEO  
Alphabet & Google**

*"In all scenarios I expect us to need physical spaces to get people together, absolutely. We have a lot of growth planned ahead. So even if there is some course correction, I don't think our existing footprint is going to be the issue."*



**Ardine Williams, VP  
Workforce Development**

*"The ability to connect with people, the ability for teams to work together in an ad hoc fashion—you can do it virtually, but it isn't as spontaneous... we are looking forward to returning to the office."*



**Kia Floyd, Head of Public Policy for  
the East and Midwest, Facebook**

*"The city has grit and resilience and diversity, and it was always going to be inspirational for businesses like ours."*



# Q2'21 Cash Rent Collection

**Quarter over quarter, original Cash Rent collection improved to 89% from 85% as rent Deferral Agreements<sup>(1)</sup> executed in 2020 and early 2021 compose less of original Cash Rent due**

## Rent Collection Highlights

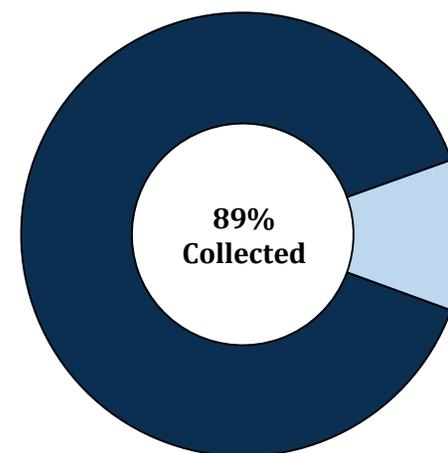
### 89% of Second Quarter Original Cash Rent Collected

- ✓ Collected 90% of original Cash Rent due from NYC's top ten tenants, which are 73% Investment Grade rated and feature a balance of large corporate and government organizations
- ✓ In 2021, NYC reenforced it's tenant base with seven new, rent-paying tenants, including a leading Fortune 50 Technology company
- ✓ Quarter over quarter, portfolio Occupancy increased from 83% to 85% as 20,500 SF of new, rent-paying, leases commenced at 123 William Street and increased the buildings Occupancy from 87% to 91%

### 11% of Second Quarter Cash Rent is Outstanding or Subject to a COVID-19 Deferral Agreement<sup>(1)</sup>

- ✓ NYC completed four lease amendments during the second quarter that provided a rent deferral or credit for some original Cash Rent due with deferred Cash Rent to be paid during 2022 through 2024

## Second Quarter Original Cash Rent Collection Detail



### ■ Q2'21 Original Cash Rent Collected

April	May	June	Q2'21
88%	89%	90%	89%

Note: Collection data as of July 31, 2021. Total rent collected during the period includes both original Cash Rent due and payments made by tenants pursuant to rent deferral agreements or otherwise. Excludes second quarter Cash Rent received or Deferral Agreements executed after July 31, 2021 that would apply to second quarter Cash Rent or any Deferral Agreement that would apply to second quarter Cash Rent. Eliminating the impact of deferred rent paid, we collected the same percentage of original Cash Rent due. This information may not be indicative of any future period and remains subject to changes based on ongoing collection efforts and negotiation of additional agreements. The impact of the COVID-19 pandemic on our rental revenue for the second quarter of 2021 and thereafter cannot be determined at present. The ultimate impact on our future results of operations and liquidity will depend on the overall length and severity of the COVID-19 pandemic, which management is unable to predict.

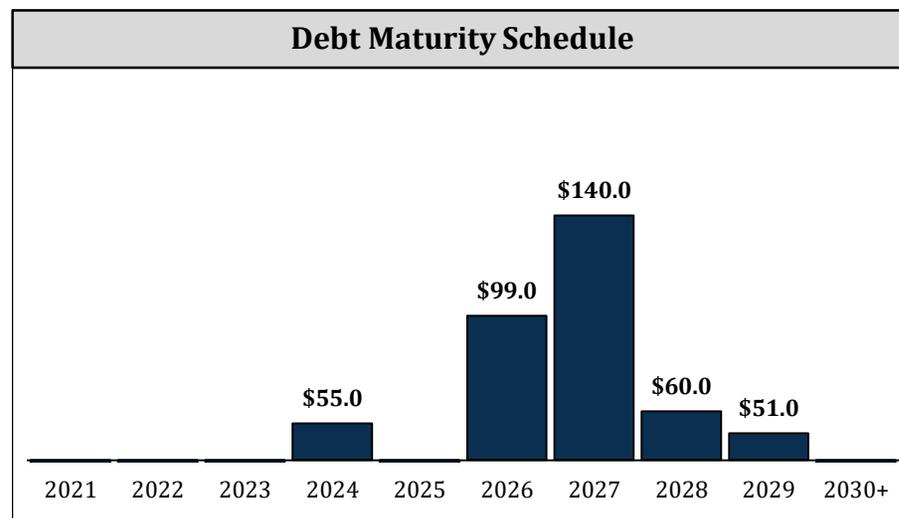
1) Represents Deferral Agreements as well as amendments granting the tenant a rent credit for some portion of Cash Rent due. The rent credit is generally coupled with an extension of the lease. The terms of the lease amendments providing for rent credits differ by tenant in terms of the length and amount of the credit and may also provide for payments of additional amounts to us if the tenant's gross sales exceed a certain threshold. A "Deferral Agreement" is an executed or approved amendment to an existing lease agreement to defer a certain portion of Cash Rent due.

# Capital Structure and Q2'21 Results

**Since listing in August 2020, NYC has accessed capital markets and continues to maintain a conservative balance sheet with no debt maturities within the next 3 years and Net Leverage of 38.3%**

Key Capitalization Metrics (\$ and shares in mm)	Q2'21
Fixed / Floating Debt %	100% / 0%
Weighted Averaged Effective Interest Rate	4.4%
Total Debt	\$405.0
<b>Net Debt<sup>(1)</sup></b>	<b>\$381.1</b>
<b>Real estate assets, at cost</b>	<b>\$861.9</b>
<b>Net Leverage</b>	<b>38.3%</b>
Diluted Shares Outstanding	12.8

Q2'21 Results (\$ mm)	Q2'21
Revenue from Tenants	\$15.0
Net Loss	(\$11.1)
Funds from Operations <sup>(1)(2)</sup>	(\$4.0)
Core Funds from Operations <sup>(1)(2)</sup>	(\$1.9)
Cash NOI <sup>(1)(2)</sup>	\$6.0



### Capital Structure

- ✓ NYC maintains a conservative capital structure with fixed rate, long-term mortgage debt and Net Leverage of 38.3%
- ✓ No debt maturities within the next three years and a weighted average debt maturity of 5.6 years
- ✓ Since listing in August 2020, NYC has accessed capital markets and continues to position the Company for attractive acquisition opportunities

Note: As of June 30, 2021, we had cash and cash equivalents of \$23.9 million. We are, however, required to maintain a minimum net worth in excess of \$175.0 million and minimum liquid assets of \$10.0 million under our loan secured by our 9 Times Square property, which limits our use of this cash. Our principal sources of cash in recent periods have been the net cash, if any, provided by our current property operations and cash on hand. In some recent periods, including 2020 and 2021 to date, the net cash provided by our property operations has not been sufficient to fund operating expenses and other capital requirements. Due to rent deferrals and the other impacts of COVID-19, as well as the terms of our leases, we anticipate we will continue to fund a portion of our operating expenses and other capital requirements with cash on hand through at least the end of 2021. We may only incur additional indebtedness on our properties (except our only unencumbered property, the Hit Factory, which is unoccupied and therefore unlikely to be accepted as collateral for a new mortgage loan) with the consent of the existing lenders, which may not be granted on acceptable or favorable terms, or at all, if we were to seek to obtain it. Please see footnote (1) on slide 6 for additional information about ongoing and anticipated breaches of certain of our loans and particularly the loan secured by 9 Times Square.

1) See Definitions in the appendix for a full description.

2) See appendix for Non-GAAP reconciliations.

# Proactive Management of Select Tenants

**NYC continues to actively pursue strategic solutions with tenants placed on a cash basis in Q4'20 and replace space formerly occupied by Knotel**

## Prudent and Proactive Actions Taken to Address COVID-19 Tenant Related Headwinds

Tenant	Asset Management and Legal Actions
Knotel	<ul style="list-style-type: none"> <li>- Secured a seat on the Unsecured Creditor's Committee</li> <li>- Engaged Cushman &amp; Wakefield at 9 Times Square to aggressively market "turn-key" space formerly occupied by Knotel</li> <li>- Executed a five-year lease with a leading Fortune 50 technology company for 15,100 SF and a two-year lease with a global human resource company for 8,300 SF at 123 William St                             <ul style="list-style-type: none"> <li>➤ Executed a lease subsequent to quarter end for 8,800 SF of former space occupied by Knotel at 9 Times Square, totaling nearly \$413,000 in annualized straight-line rent</li> </ul> </li> <li>- Since termination, NYC has replaced 45% of the former space occupied by Knotel with creditworthy, rent-paying tenants                             <ul style="list-style-type: none"> <li>➤ Replaced 65% of square feet and 58% of annualized straight-line rent as of December 31, 2020 at 123 William Street</li> <li>➤ Replaced 24% of square feet and 21% of annualized straight-line rent as of December 31, 2020 at 9 Times Square</li> <li>➤ Replaced 42% of Knotel's total annualized straight-line rent as of December 31, 2020 across the portfolio</li> </ul> </li> </ul>
Quik Park/ Icon Parking	<ul style="list-style-type: none"> <li>- Filed and received a summary judgement for part of the past due amount (Quik Park) and began to enforce the ruling. Awaiting summary judgement rulings for both Quik Park and Icon Parking that would cover part of the rent in arrears and expenses</li> <li>- Management has engaged the tenant and is confident in reaching a mutually beneficial agreement with the tenant as short-term COVID related headwinds subside</li> <li>- Management is also evaluating strategic alternatives to potentially replace the current operator with a rent paying and experienced tenant</li> </ul>
Universal Sports	<ul style="list-style-type: none"> <li>- Filed and received summary judgment ruling for part of the rent in arrears and expenses</li> <li>- Executed a surrender agreement after Q2'21 that includes partial consideration for past due amounts in arrears and a return of the space to NYC. Management expects to convert the gym space into office space that will better position the asset for leasing opportunities and leverage CBRE's vast relationship network to backfill with a creditworthy tenant</li> </ul>



# Experienced Management Team



**Michael Weil**

*Chief Executive Officer, President and Chairman of the Board of Directors*

- Founding partner of AR Global
- Formerly, Mr. Weil served as Executive Vice President of AR Capital, where he supervised the origination of investment opportunities for all AR Capital-sponsored investment programs
- Served as president of the Board of Directors of the Real Estate Investment Securities Association (n/k/a ADISA)



**Chris Masterson**

*Chief Financial Officer and Treasurer*

- Elected Chief Financial Officer and Treasurer of New York City REIT in September 2019
- Currently serves as Chief Financial Officer of Global Net Lease, Inc. (NYSE: GNL)
- Past experience includes accounting positions with Goldman Sachs and KPMG



**Jason Slear**

*Executive Vice President of Real Estate Acquisitions and Dispositions*

- Responsible for sourcing, negotiating and closing AR Global's real estate acquisitions and dispositions
- Oversaw the acquisition of over \$3.5 billion of real estate assets and the lease-up of over 10 million square feet during professional career



**Boris Korotkin**

*Senior Vice President of Capital Markets*

- Responsible for leading all debt capital market transactions
- Former Executive Vice President of Transaction Structuring for American Financial Realty Trust



**Ori Kravel**

*Senior Vice President of Corporate Development*

- Responsible for corporate development and business strategy
- Executed over \$12 billion of capital market transactions and over \$25 billion of M&A transactions



**Christopher Chao**

*Senior Vice President of Asset Management*

- Responsible for asset management and leasing activity
- Former asset management and acquisitions director for Paramount Group, Inc., a 9 million square foot New York City office portfolio

# Board of Directors



## **Michael Weil | Director and Executive Chairman**

- Founding partner of AR Global
- Formerly, Mr. Weil served as Executive Vice President of AR Capital, where he supervised the origination of investment opportunities for all AR Capital-sponsored investment programs
- Prior to the establishment of AR Capital, Mr. Weil served as Senior Vice President of Sales and Leasing for American Financial Realty Trust (AFRT), where he was responsible for the disposition and leasing activity for an approximately 30 million square foot portfolio
- Served as president of the Board of Directors of the Real Estate Investment Securities Association (n/k/a ADISA)



## **Elizabeth Tuppenny | Lead Independent Director**

- Chief Executive Officer and founder of Domus, Inc., since 1993
- 30 years of experience in the branding and advertising industries, with a focus on Fortune 50 companies
- Ms. Tuppenny also founded EKT Development, LLC to pursue entertainment projects in publishing, feature film and education video games



## **Lee Elman | Independent Director and Audit Committee Chairman**

- Independent director of the Company since February 2016
- Founder & President of Elman Investors Inc., an international real-estate investment bank
- 40+ years of real estate investment experience in the US and abroad
- Mr. Elman holds a J.D. from Yale Law School and a B.A. from Princeton University's Woodrow Wilson School of Public and International Affairs



## **Abby Wenzel | Independent Director**

- Ms. Wenzel was a member of the law firm of Cozen O'Conner, resident in the New York Office from April 2009 until her retirement in June 2019. Ms. Wenzel practiced in the Real Estate Group and capital markets practice area, focusing on capital markets, finance and sale leaseback transactions
- Prior to joining Cozen O'Connor, Ms. Wenzel was a partner with Wolf Block, LLP, managing partner of its New York office and chair of its structured finance practice from October 1999 until April 2009

## **Strong Corporate Governance**

- ✓ Majority independent Board of Directors, with additional oversight provided by committees comprised solely of independent directors
- ✓ PricewaterhouseCoopers LLP currently acts as the independent auditor for NYC
- ✓ NYC is supported by robust financial accounting and reporting teams, and maintains financial reporting processes, controls and procedures
- ✓ Management and shareholders fully aligned to compensate based on operational outperformance



# Definitions

**Annualized Straight-Line Rent:** Straight-line rent which is annualized and calculated using most recent available lease terms as of the period end indicated.

**Approved Agreement:** Represents Deferral Agreements as well as amendments granting the tenant a rent credit for some portion of original Cash Rent due. The rent credit is generally coupled with an extension of the lease. As of July 31, 2021, we granted rent credits with respect to 2.1% of second quarter original Cash Rent due. The terms of the lease amendments providing for rent credits differ by tenant in terms of the length and amount of the credit. A “Deferral Agreement” is an executed or approved amendment to an existing lease agreement to defer a certain portion of Cash Rent due.

**Agreement Negotiation:** Represents active tenant discussions where no Approved Agreement has yet been reached. There can be no assurance that we will be able to enter into an Approved Agreement on favorable terms, or at all.

**Cash NOI:** We define Cash NOI as NOI excluding amortization of above/below market lease intangibles and straight-line adjustments that are included in GAAP lease revenues.

**Cash Rent:** Represents total of all contractual rents on a cash basis due from tenants as stipulated in the originally executed lease agreements at inception or any lease amendments thereafter prior to a Deferral Agreement, refer to slide 13 for further information. “Original Cash Rent” refers to contractual rents on a cash basis due from tenants as stipulated in their originally executed lease agreement at inception or as amended, prior to any rent deferral agreement. We calculate “Original Cash Rent collections” by comparing the total amount of rent collected during the period to the original Cash Rent due. Total rent collected during the period includes both original Cash Rent due and payments made by tenants pursuant to rent deferral agreements. Eliminating the impact of deferred rent paid, we collected the same percentage of original Cash Rent due.

**Core FFO:** In calculating Core FFO, we start with FFO, then we exclude the impact of discrete non-operating transactions and other events which we do not consider representative of the comparable operating results of our real estate operating portfolio, which is our core business platform. Specific examples of discrete non-operating items include acquisition and transaction related costs for dead deals, debt extinguishment costs, listing related costs and expenses (including the vesting and conversion of Class B units and cash expenses and fees which are non-recurring in nature incurred in connection with the listing of Class A common stock on the NYSE and related transactions), and non-cash equity-based compensation. We add back non-cash write-offs of deferred financing costs and prepayment penalties incurred with the early extinguishment of debt which are included in net income but are considered financing cash flows when paid in the statement of cash flows. We consider these write-offs and prepayment penalties to be capital transactions and not indicative of operations. By excluding expensed acquisition and transaction dead deal costs as well as non-operating costs, we believe Core FFO provides useful supplemental information that is comparable for each type of real estate investment and is consistent with management’s analysis of the investing and operating performance of our properties. In future periods, we may also exclude other items from Core FFO that we believe may help investors compare our results.

**FFO:** We define FFO, a non-GAAP measure, consistent with the standards established over time by the Board of Governors of NAREIT, as restated in a White Paper approved by the Board of Governors of NAREIT effective in December 2018 (the “White Paper”). The White Paper defines FFO as net income or loss computed in accordance with GAAP, excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, gains and losses from change in control and impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. Adjustments for unconsolidated partnerships and joint ventures are calculated to reflect FFO. Our FFO calculation complies with NAREIT’s definition.

**Investment Grade:** As used herein, investment grade includes both actual investment grade ratings of the tenant or guarantor, if available, or implied investment grade. Implied investment grade may include actual ratings of tenant parent, guarantor parent (regardless of whether or not the parent has guaranteed the tenant’s obligation under the lease) or by using a proprietary Moody’s analytical tool, which generates an implied rating by measuring a company’s probability of default. Ratings information is as of June 30, 2021. Top 10 tenants are 53% actual investment grade rated and 20% implied investment grade rated

# Definitions

**Leasing Pipeline:** Includes (i) all leases fully executed by both parties as of July 31, 2021, but after June 30, 2021, and (ii) all leases under negotiation with an executed LOI by both parties as of July 31, 2021. This represents two executed leases that commenced in the third quarter of 2021 totaling approximately 17,300 square feet and one LOI totaling 5,500 square feet, net of one lease termination for 8,800 square feet after June 30, 2021. There can be no assurance that the LOI will lead to a definitive lease that will commence on the contemplated terms, or at all. Leasing pipeline should not be considered an indication of future performance.

**Net Debt:** Total debt of \$405.0 million less cash and cash equivalents of \$23.9 million as of June 30, 2021.

**Net Leverage:** For the Company and for June 30, 2021, represents total mortgage notes payable, gross of \$405.0 million minus cash and cash equivalents of \$23.9 million divided by total assets of \$841.3 million plus accumulated depreciation and amortization of \$153.8 million as of June 30, 2021. For peers, represents total debt, plus preferred equity, minus cash and cash equivalents divided by total assets plus accumulated depreciation and amortization, at cost, as of June 30, 2021.

**NOI:** Defined as a non-GAAP financial measure used by us to evaluate the operating performance of our real estate. NOI is equal to total revenues, excluding contingent purchase price consideration, less property operating and maintenance expense. NOI excludes all other items of expense and income included in the financial statements in calculating net (loss).

**Occupancy:** Represents percentage of square footage of which the tenant has taken possession of divided by the respective total rentable square feet as of the date or period end indicated.

**Remaining Lease Term:** Represents the outstanding tenant lease term. Weighted based on Annualized Straight-Line rent as of the date or period end indicated.

# Reconciliation of Non-GAAP Metrics: Cash NOI

## Cash Net Operating Income (Cash NOI) Reconciliation Schedule

<i>(in thousands)</i>	For the Three Months Ended		
	June 30, 2021	March 31, 2021	June 30, 2020
Net Loss (in accordance with GAAP)	\$ (11,052)	\$ (13,535)	\$ (5,286)
Other income	(31)	8	(641)
General & Administrative	1,984	2,732	2,497
Asset and property management fees to related parties	1,847	1,907	1,844
Equity-based compensation	2,120	2,115	24
Depreciation & Amortization	7,023	8,526	7,912
Interest Expense	4,763	4,713	4,995
Accretion of below- and amortization of above-market lease liabilities and assets, net	(225)	(215)	(1,890)
Straight-line rent (revenue as a lessor)	(438)	(640)	(784)
Straight-line ground rent (expense as lessee)	26	28	27
<b>Cash NOI</b>	<b>\$ 6,017</b>	<b>\$ 5,639</b>	<b>\$ 8,698</b>

# Reconciliation of Non-GAAP Metric: FFO



## Funds From Operations (FFO) Reconciliation Schedule

<i>(in thousands)</i>	Three Months Ended June 30, 2021	Three Months Ended June 30, 2020
<b>Net Loss (in accordance with GAAP)</b>	\$ (11,052)	\$ (5,286)
Depreciation and amortization	7,023	7,912
<b>FFO (As defined by NAREIT)</b>	<b>\$ (4,029)</b>	<b>\$ 2,626</b>
Equity-based compensation	2,120	24
<b>Core FFO attributable to common stockholders</b>	<b>\$ (1,909)</b>	<b>\$ 2,650</b>



# Important Information

References in this presentation to the “Company,” “we,” “us” and “our” refer to New York City REIT, Inc. (“NYC”) and its consolidated subsidiaries.

This presentation contains estimates and information concerning the Company’s industry and the Company’s peer companies that are based on industry publications, reports and peer company public filings. The Company has not independently verified the accuracy of the data contained in these industry publications, reports and peer company public filings. These estimates and information involve a number of assumptions and limitations, and you are cautioned not to rely on or give undue weight to this information. The industry in which we operate is subject to a high degree of uncertainty and risk due to variety of factors, including those described in the “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” sections of the Company’s Annual Report on Form 10-K filed with the SEC on March 29, 2021 and the Company’s subsequent Quarterly Reports on Form 10-Q filed with the SEC. These and other factors could cause results to differ materially from those expressed in these publications and reports.

The majority of the concessions granted to our tenants as a result of the COVID-19 pandemic are rent deferrals or temporary rent abatements with the original lease term unchanged and collection of deferred rent deemed probable. As a result of relief granted by the FASB and the SEC related to lease modification accounting, rental revenue used to calculate Net Income and, NAREIT FFO and Core FFO has not been, and we do not expect it to be, significantly impacted by these types of deferrals.

# Forward Looking Statements

Certain statements made in this presentation are “forward-looking statements” (as defined in Section 21E of the Exchange Act), which reflect the expectations of the Company regarding future events. You can identify forward-looking statements by the use of forward looking terminology such as “believes,” “expects,” “may,” “will,” “would,” “could,” “should,” “seeks,” “intends,” “plans,” “projects,” “estimates,” “anticipates,” “predicts,” or “potential” or the negative of these words and phrases or similar words or phrases. The forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those contained in the forward-looking statements. These forward-looking statements include, but are not limited to, market and other expectations, objectives, and intentions, as well as any other statements that are not historical facts.

Our potential risks and uncertainties are presented in the section titled “Item 1A. Risk Factors” in the Company’s Annual Report on Form 10-K filed with the SEC on March 29, 2021 as well as other subsequent reports filed with the SEC. Forward-looking statements speak as of the date they were made and we disclaim any obligation to update and revise statements contained in these materials to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, unless required by law. The following are some of the risks and uncertainties relating to us, although not all risks and uncertainties, that could cause our actual results to differ materially from those presented in our forward-looking statements:

- Our properties may be adversely affected by economic cycles and risks inherent to New York City.
- Our ability to fund our capital requirements will depend on, among other things, the amount of cash we are able to generate from our operations, which is dependent on, among other things, the impact of the COVID-19 pandemic on our tenants and other factors outside of our control, and our ability to access capital from outside sources, which may not be available on acceptable or favorable terms, or at all.
- If we are not able to generate sufficient cash from operations, we may have to reduce the amount of dividends we pay or identify other financing sources.
- Funding dividends from other sources such as borrowings, asset sales or equity issuances limits the amount we can use for property acquisitions, investments and other corporate purposes.
- We are subject to risks associated with a pandemic, epidemic or outbreak of a contagious disease, such as the ongoing global COVID-19 pandemic, including negative impacts on our tenants and their respective businesses.
- Market and economic challenges experienced by the U.S. and global economies may adversely impact aspects of our operating results and operating condition.
- We depend on tenants for our rental revenue and, accordingly, our rental revenue is dependent upon the success and economic viability of our tenants. If a tenant or lease guarantor declares bankruptcy or becomes insolvent, we may be unable to collect balances due under relevant leases.
- We anticipate our ongoing breach of the loan secured by our 9 Times Square property may lead to an event of default under the loan in the quarter ending September 30, 2021. There is no assurance we will be able to reach a satisfactory agreement with our lenders or otherwise make a significant repayment of principal (the exact amount of which cannot be estimated presently) as required by the loan agreement which may give rise to an event of default and the lenders accelerating the principal amount due under the loan and exercising other remedies including foreclosing on the property. Further, funding any substantial principal repayment would significantly impact our capital resources which could have a material adverse effect on our ability to fund our operating expenses (including debt service obligations), acquisitions, capital expenditures and dividends to the holders of shares of our common stock.
- The ongoing breach of covenants in certain of our loan agreements has resulted in the excess cash generated by the properties being held by the lenders as additional collateral for the loans. There is no assurance we will be able to cure the breaches and access the excess cash generated by these properties, if any.
- In owning properties we may experience, among other things, unforeseen costs associated with complying with laws and regulations and other costs, potential difficulties selling properties and potential damages or losses resulting from climate change.
- We depend on the Advisor and Property Manager to provide us with executive officers, key personnel and all services required for us to conduct our operations.
- All of our executive officers face conflicts of interest, such as conflicts created by the terms of our agreements with the Advisor and compensation payable thereunder, conflicts allocating investment opportunities to us, and conflicts in allocating their time and attention to our matters. Conflicts that arise may not be resolved in our favor and could result in actions that are adverse to us.
- We have long-term agreements with our Advisor and its affiliates that may be terminated only in limited circumstances and may require us to pay a termination fee in some cases.
- We have substantial indebtedness and may be unable to repay, refinance, restructure or extend our indebtedness as it becomes due. Increases in interest rates could increase the amount of our debt payments. We may incur additional indebtedness in the future.
- The stockholder rights plan adopted by our board of directors, our classified board and other aspects of our corporate structure and Maryland law may discourage a third party from acquiring us in a manner that might result in a premium price to our stockholders.
- Restrictions on share ownership contained in our charter may inhibit market activity in shares of our stock and restrict our business combination opportunities.
- We may fail to continue to qualify as a REIT.